



*Sutter VNA &  
Hospice Foundation*

A Sutter Health Affiliate



*Bringing  
Compassionate  
Care Home*

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*Every day at the Foundation office we receive letters, calls or emails from donors just like you who want to thank us.*

*Yet really, it is us who want to thank you. Thank you for your generosity, your support of our programs and for your continued commitment to provide funding for hospice and home health services.*

*When letters received directly acknowledge caregivers, the Foundation contacts these exceptional staff and lets them know your gift came in as a result of the care they provided to you and your family.*

*Many of you might wonder who decides what programs to fund with charitable donations? The Foundation has a volunteer Board of Directors who provides oversight and approves how charitable funds are to be spent. Funds are always spent in alignment with the Foundation's mission - to support home health and end of life care, bereavement and community wellness programs provided by Sutter VNA & Hospice.*

*Thank you again for your charitable donations. I look forward to keeping you informed about how your funds have impacted our hospice and home health programs throughout Northern California.*

*Sincerely,*



**Brenda Heckes**  
*Executive Director*  
*Sutter VNA & Hospice Foundation*

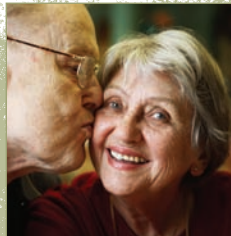


Bringing Compassionate Care Home

SUTTER  
VNA & HOSPICE  
FOUNDATION  
MISSION

The Sutter VNA & Hospice Foundation supports local home health and end-of-life care, bereavement support services, and community wellness programs provided by Sutter VNA & Hospice.

SVNAH provides care in 12 Northern California counties from local offices in Emeryville, Concord, Marin, San Francisco, San Leandro, San Mateo, Santa Rosa, Sacramento and Roseville.

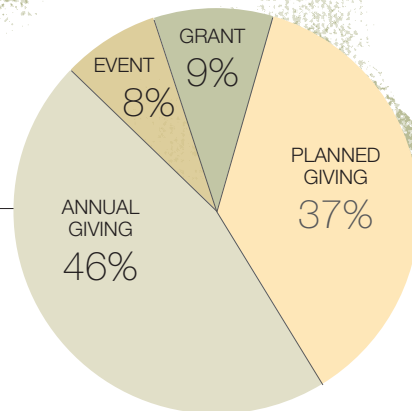


2007 FINANCIAL REPORT

Total Gifts	9,337
Total Donors	7,067

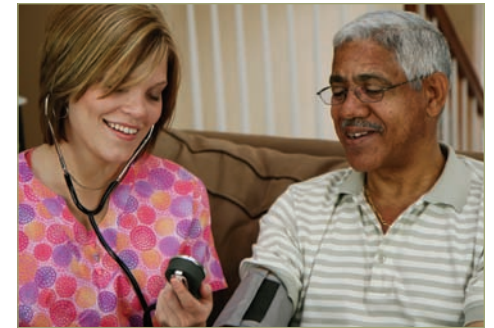
Funds Raised	\$ 1,836,296
Net Funds Raised	\$ 1,025,000
Unrestricted Net Assets	\$ 7,549,269
Restricted Net Assets	\$ 356,950

WHERE THE FUNDS CAME FROM



2007  
AT A GLANCE

On any given day SVNAH touched the lives of thousands of Northern California residents by bringing services or products to the patients where they live – at home.



- SVNAH served over 37,500 patients.
- Made over 210,000 visits to patients needing home health services.
- Provided care and support services to over 480 hospice patients each day.
- Administered more than 78,000 flu vaccinations at almost 1,600 public and private clinics as well as providing Wellness services like cholesterol and blood pressure screening to over 190 companies across Northern California.
- Benefited from the generosity of over 600 volunteers, who contributed over 73,400 hours of service.
- Provided over \$2,672,000 in uncompensated care to the communities we serve.

**Sutter Visiting Nurses Association** provides a range of care from highly skilled nursing, rehabilitative therapy, and medical social work to assistance with activities of daily living. Our patients include those with acute or chronic illness or those recovering or rehabilitating from injury or surgery in the comfort and familiar surroundings of home.

**Sutter Hospice** cares for patients with life limiting illness. With expertise in pain management and symptom control, hospice focuses on the physical, emotional, social and spiritual needs of the patient and family.

**Timberlake Respiratory Care and Home Medical Equipment** provides oxygen, specialized medical equipment, and Lifeline emergency response services for use in the home.

**Sutter Infusion and Pharmacy Services** makes it possible for patients to receive their infusion therapy such as antibiotics, pain management or chemotherapy outside the hospital setting.

**Sutter VNA & Hospice Foundation** raises and distributes funds used to support programs and services provided by SVNAH.

**Advanced Illness Management (AIM) Program** is an innovative treatment method that bridges the gap between Home Health and Hospice care.

**Cardiac Outpatient Resources (COR)** developed through a grant from the Gordon and Betty Moore Foundation, uses specialized nursing and tele-management to assist at-risk Heart Failure patients.

SVNAH  
FAMILY OF  
SERVICES

Bringing Compassionate Care Home



## HOSPICE

Hospice care responds to the unique physical, mental, social and emotional needs of terminally ill patients and their families. Hospice focuses on care, not cure. Hospice care is palliative, allowing patients to spend their remaining days in comfort and dignity in the familiar surroundings of their home, focusing on living. Hospice focuses on promoting comfort and self-determination, enabling patients to participate in making decisions about care at the end of their lives.

Hospice helps prepare family and friends for the loss of a loved one, and helps them deal with their grief through counseling and bereavement support groups.



## HOME HEALTH

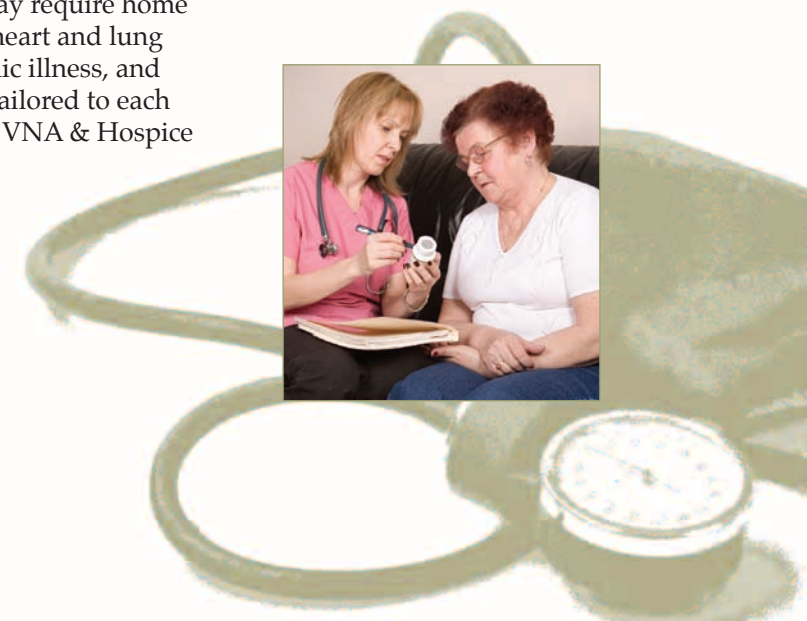
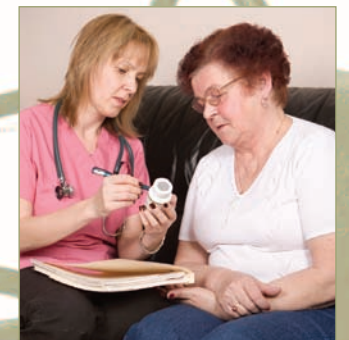
Sutter VNA & Hospice provides high-quality health care that allows patients to recover, or live with illness, in the comfort of their own homes, surrounded by family and friends. By providing care, education, and support, we help patients become independent in managing their care.

Examples of conditions which may require home care are: cancer, AIDS, diabetes, heart and lung diseases, fractures, strokes, chronic illness, and disabilities. A home care plan is tailored to each patient's specific needs by Sutter VNA & Hospice staff and the patient's physician.

THE FOUNDATION  
SPENT  
\$65,000  
TO PURCHASE  
MEDICAL EQUIPMENT  
TO INCREASE THE  
EFFICIENCY AND  
QUALITY OF CARE  
PROVIDED BY  
OUR CLINICAL  
HOME HEALTH STAFF



THE FOUNDATION  
USED  
\$135,000  
TO SUPPORT  
HOSPICE  
SERVICES





THE FOUNDATION  
SPENT  
**\$43,000**  
TO SUPPORT  
COMMUNITY  
BEREAVEMENT  
PROGRAMS

## BEREAVEMENT

Bereavement is an extension of hospice care that offers individual and group support to those who have experienced the loss of a loved one. It can also provide special services such as education, training, and emergency response to businesses and schools

The Sutter VNA & Hospice Bereavement Program offers individual and group support to those who have experienced a loss, as well as special programs to meet other needs.

Our bereavement team also offers education, training, and emergency response to businesses and schools.

## CHAPLAINS

Assist with grief and other issues that arise usually prior to the loss. Our chaplains have specialized training in pastoral care that includes effective emotional support and both religious and non-religious care of the spirit. Our social workers have specialized training in psycho-social care that enables them to provide excellent emotional support.



THE FOUNDATION SPENT  
**\$5,200**  
FOR PASTORAL CARE

## PATIENT ASSISTANCE

The Foundation provides funds to assist with our patients who often are going through the most difficult time in their lives financially, emotionally and physically. The Patient Assistant Fund pays for respite and attendant care to provide a break for the family caregivers, helps with funeral expenses, medical transportation, equipment and medical supplies. These funds also pay for food, utility bills and other expenses related to their medical condition. Our patients and their families who receive assistance are very grateful and express their thanks to Sutter VNA & Hospice clinical staff and the Foundation for the support.



IN 2007 OVER  
**\$1,300,000**  
WAS SPENT ON  
PATIENT ASSISTANCE

## Bringing Compassionate Care Home



## WAYS OF GIVING

### ANNUAL GIFTS

With the cost of patient care rising, Sutter VNA & Hospice relies on annual gifts to sustain and improve our ongoing programs and services. Unrestricted gifts will be directed to the area of greatest need. Donors may also choose to direct a gift to an area that is particularly meaningful to them or their loved ones.

*For more information on annual giving contact:*

Pete McCormick  
(800) 541-5045  
mccormp@sutterhealth.org

### ENDOWMENT GIFTS

The endowment provides a permanent source of income for Sutter VNA & Hospice Foundation and therefore is a critical part of developing our programs and services. Gifts to the endowment are invested and the resulting interest provides ongoing income for the purpose designated by the donor. At certain levels, endowments may bear the name of the donor or a person of the donors choosing.

*For more information about endowment gifts, please contact:*

Brenda Heckes  
(916) 797-7948  
Heckesb@sutterhealth.org

### PLANNED GIVING

Most of us, if given the chance, would like to leave some kind of lasting legacy to show that our lives have made a difference in society; that in some way, we have contributed to an important work or cause that will benefit the lives of others for generations to come. In the past, only a privileged few could create such legacies. But today, with the tax-favored ways of giving, many more of us can participate in this adventure and experience the intense joy that comes from being able to make a difference.

Giving can be very satisfying and rewarding, especially when donors combine it with their financial and estate planning. This process of planned giving is becoming increasingly popular with donors — and for good reason. Many donors are able to do more for their favorite charities while also enjoying greater tax and financial benefits.

*For more information on planned giving please contact:*

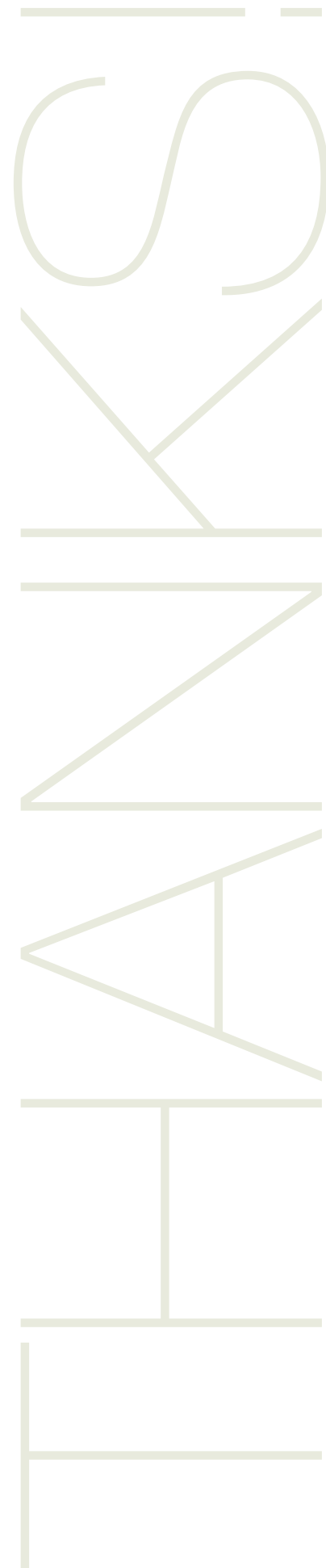
Sonoma County  
Lucy Barnett  
(707) 535-5681  
barnettl@sutterhealth.org

All other areas  
Jodi Sodenkamp  
(916) 797-7948  
sodenkj@sutterhealth.org



*When given an opportunity to call one of our Donors to personally thank them for their gift, I am reminded why I am honored to be your Board Chairman. The words of gratitude for our services and hearing how compassionate staff have helped many of our families through difficult times, renews my commitment and vigor to continue with our Foundation efforts to raise money to fund programs and services that make a difference. The following pages contain a partial list of donors who have generously given to our Foundation. On behalf of the Foundation Board of Directors, thank you for your charitable contributions, your kind letters, and your support of Sutter VNA & Hospice Foundation. Philanthropy truly, brings compassionate care home.*

Doug Wagemann,  
Sutter VNA & Hospice Foundation  
Board Chair



# 2007 DONORS

## \$100,000.00 +

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John and Else Rabus

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*My Hospice experience was extremely important as it gave us such a sense of comfort and assurance during a time of difficult transition. I feel so grateful for Sutter VNA & Hospice services that after experiencing their care, donating somehow feels more personal. I want to help perpetuate the good work that they do so that everyone who wants to, can*

— Maude Humm

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Gloria Barenchi  
Walter and Alice Becker  
Lloyd and Jo Benson  
Fred and Vivian Bernhart  
Tom Boag  
Ralph and Thelma Bohrer  
Ed and Carol Broll  
Keith and Kathy Cahill  
Edie Dager  
Richard and Carol Dean  
Prudence Hamilton  
Nan Haynes  
Jane Kapsch  
Mary Kortbein  
Charles Lahm  
Laura Larsen  
Ellie Lenroot  
Mary Barbara Lodge  
Nancy Milteer  
Doris Murphy  
Michele Paul  
Edgar Poer  
Jack Scott  
Michael and Mary Sims  
Jean Sudduth  
George Sweet  
Matt Vallerga